ACQUISITION OPPORTUNITY



PROJECT MARENGO

An opportunity to acquire a North East based Smart Heating Control Business - By Order of the Director Pending the Appointment of an Insolvency Practitioner

Opportunity

- Retrofit smart heating control system for existing electric storage heaters;
- Can work with gas systems, heat pumps (not yet demonstrated);
- Patented and Trademarked system;
- Pre-revenue trial data from Installations available

Key Highlights

- Trademarked and patented hardware solution for the control of heating of rooms;
- Trials with local council and social housing provider;
- Trialled in community buildings (church hall, library, community hall)
- Designed in house, the devices work with bespoke control software to determine the optimum heating and cooling in a property;
- Integration with booking systems on community buildings to automatically schedule heating for events;
- Smart charging for electric storage heating;
- North East England based but business is not geographically tied;
- Current stock of completed systems (circa 50);
- One staff member, works remotely

Opportunities

- Further development of cloud software to allow additional features without need to change existing hardware;
- Phone / tablet App developed to aid user Interaction;
- Incorporation Into OEM equipment;
- Existing hardware designs could be value engineered to reduce unit cost;
- Potential to vary time of use for energy consumption to match with smart tariffs

Expressions of Interest

- Interested parties will be required to sign a nondisclosure agreement (NDA) before further information is provided.
- Expressions of interest are required by noon on 5 December 2023 together with proof of funding with completion as soon as possible thereafter.

For Further Information

Further information is available upon completion and return of a Non-Disclosure Agreement (NDA), which is available on request. Enquires should be directed in the first instance to:

Name

E. richard.temple@eddisons.com

Important Notic

The information above has been supplied by our Client and should not be relied upon as statements or representations of fact or warranties of any kind. Eddisons, its Directors and employees shall not be responsible for any error, omission or misstatement. Neither we nor our Client accept any responsibility whatsoever in respect of these particulars, which are simply offered as a general indication to parties who may be interested. Any notice of sale does not constitute an offer offer or contract.

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