

## H.B. Projects Limited - In Administration

An exciting opportunity to acquire a recently profitable contracting business in the construction sector

### Opportunity

- HB Projects has faced operational headwinds over recent months, leading to cashflow difficulties resulting in the opportunity to make the insolvent purchase of the Company's assets.
- The Company is a Principal Contractor operating across the UK from offices in Bradford, Livingston and Gatwick. Incorporated in 1998, the Company specialises in traditional contracting, along with project and construction management in the retail, commercial, and industrial sectors.
- The Company employed an experienced and highly intelligent workforce of 159 staff members. Turnover in the year to 28 February 2022 was £56.6m (2021: £46.0m) with an associated gross profit of £4.0m (2021: £3.6m) at a margin of 7.1% (2021: 7.8%). Final profit before taxation per the latest published financial statements for the year ended 28 February 2022 was £1.0m (2021: £1.3m).
- The latest management accounts for the 9-month period to 30 September 2023 show turnover was £24.8m with an associated gross profit of £3.5m at a margin of 14.1%. However, due to difficulties faced in the year, the final result was a loss before taxation of £3.1m.
- The Company's service offering encompasses every aspect of the construction lifecycle from design to construction and the renovation of existing spaces.

### Key Highlights

- Historic name, Blue Chip client base
- Most Staff have now been made redundant

### Expressions of Interest

- Interested parties will be required to sign a confidentiality undertaking after which further information and access to management will be provided.
- Proof of funding will be required before confidentiality undertakings are Issued to Interested parties
- Indicative expressions of interest are to be provided by 24th November 2023

### Financial Overview

The last two years of published historical financial performance for the Company are summarised below alongside the performance per the Board approved management accounts for the 9 months to 30 September 2023. All figures are in £'m.

Historical P&L Performance	FY23	FY22	FY21
Turnover	24.8	56.6	46.0
Gross profit	3.5	4.0	3.6
EBITDA		1.2	1.5
Operating profit / (loss)	(3.1)	1.1	1.3
Profit / (loss) before taxation	(3.1)	1.0	1.3

The Company's asset base is as follows (in £'m):

Historical balance sheet	FY23	FY22	FY21
Fixed assets	1.7	0.7	0.6
Current assets	10.0	18.7	13.6
<b>Total assets</b>	<b>11.7</b>	<b>19.4</b>	<b>14.2</b>

### For Further Information

Further information is available upon completion and return of a Non-Disclosure Agreement (NDA), which is available on request. Enquires should be directed in the first instance to:

#### Important Notice

The information above has been supplied by our Client and should not be relied upon as statements or representations of fact or warranties of any kind. Eddisons, its Directors and employees shall not be responsible for any error, omission or misstatement. Neither we nor our Client accept any responsibility whatsoever in respect of these particulars, which are simply offered as a general indication to parties who may be interested. Any notice of sale does not constitute an offer or contract.

#### Name

E. richard.temple@eddisons.com