# **ACQUISITION OPPORTUNITY**



# **PROJECT LIMA**

An Opportunity to buy the Business & Assets of a Label Manufacturer, Supplying a Wide Range of Self-Adhesive Reels & Sheets to Various Sectors Including Pharmaceutical and Food & Beverage

October 2023

### Opportunity

- Owner managed business incorporated in 2008 with a strong reputation for high quality products and services utilising an experienced workforce of eighteen staff;
- Trading from leasehold premises in the Midlands;
- The business designs and prints an extensive range of self-adhesive labels in sheets and rolls for product and packaging labelling
- Customers include end-users such as pharmaceutical, food & drink companies as well as distribution supplies, resellers and print brokers;
- The business owns a range of flexographic and digital printing presses and equipment tooling;
- Customer orders received on an ad-hoc basis with strong and long standing relationships in place;
- · Certified to various industry standards.

## **Financial Overview**

Below shows unaudited accounts year ending 31 October 2020, 2021, 2022 and draft management account information up to 30 September 2023 \*\*

\*\* The draft management accounts information has not yet been finalised and its factual accuracy has not been scrutinized.

	Financial Statements Yr Ending 31-Oct-20 (£)	Financial Statements Yr Ending 31-Oct-21 (£)	Financial Statements Yr Ending 31-Oct-22 (£)	DRAFT Management Information Period Ending 30 Sep 2023 (£)
Profit and Loss account (extract):				
Turnover	1,927,190	2,211,368	1,745,560	1,418,455
Cost of Sales	(829,359)	(808,941)	(765,420)	(647,121)
Gross Profit	1,097,831	1,402,427	980,140	771,334
Other Income	23,598	972	0	0
Expenses	(739,346)	(845,093)	(906,637)	(734,952)
Operating Profit / (Loss)	382,083	558,306	73,503	36,382
Balance sheet (extract):				
Fixed Assets	656,342	890,603	765,026	
Current Assets	874,023	951,201	608,039	
Creditors (<1 year)	(850,955)	(962,263)	(747,137)	
Creditors (>1 year)	(333,395)	(244,085)	(162,356)	
Provision for liabilities	(124,705)	(169,215)	(172,131)	
Net Assets	221,310	466,241	291,441	

### **Timescale and For Further Information**

Due to the company's current financial position we are looking at completing a transaction as soon as possible.

All enquiries, including requests for an NDA, should be directed to:

#### Important Notice

The information above has been supplied by our Client and should not be relied upon as statements or representations of fact or warranties of any kind. Eddisons, its Directors and employees shall not be responsible for any error, omission or misstatement. Neither we nor our Client accept any responsibility whatsoever in respect of these particulars, which are simply offered as a general indication to parties who may be interested. Any notice of sale does not constitute an offer or contract.

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 $Edd is ons is the trading \, name \, of \, Edd is ons \, Commercial \, Ltd. \, Registered \, in \, England \, 3280893. \, Registered \, Office: \, 340 \, Deansgate, \, Manchester, \, M34LY \, Commercial \, Ltd. \, Registered \, in \, England \, 3280893. \, Registered \, Office: \, 340 \, Deansgate, \, Manchester, \, M34LY \, Commercial \, Ltd. \, Registered \, in \, England \, 3280893. \, Registered \, Office: \, 340 \, Deansgate, \, Manchester, \, M34LY \, Commercial \, Ltd. \, Registered \, in \, England \, M3280893. \, Registered \, Office: \, 340 \, Deansgate, \, Manchester, \, M34LY \, Commercial \, Ltd. \, Registered \, in \, England \, M3280893. \, Registered \, Office: \, 340 \, Deansgate, \, M34LY \, Commercial \, Ltd. \, Registered \, in \, England \, M3280893. \, Registered \, Office: \, 340 \, Deansgate, \, M34LY \, Commercial \, Ltd. \, Registered \, in \, England \, M3280893. \, Registered \, Office: \, M34LY \, Commercial \, Ltd. \, Registered \, Office: \, M34LY \, Commercial \, Ltd. \, Registered \, Office: \, M34LY \, Commercial \, Ltd. \, Registered \, Office: \, M34LY \, Commercial \, Ltd. \, Registered \, Commercial$