



Part of Eddisons

Reporting Relationship: Managing Director

Job Title: North West Property Auction Surveyor

Salary: Attractive salary dependent on experience, Commission, Car Allowance, Pension Scheme

Company Profile

Pugh & Co Ltd have a 25 year proven track record of delivering expert property auction services to a wide range of corporate and private clients wishing to dispose of commercial and residential property assets and land.

We cover the North of England offering properties for sale at our regional venues in Manchester and Leeds. We hold 14 auctions per year in total and are ranked as one of the country's leading auction houses.

Pugh & Co are owned by Eddisons, who form part of Begbies Traynor Group plc with an overall group annual turnover of around £50m.

We offer a broad and interesting range of property assets on behalf of clients such as numerous Local Authorities and Public Sector Bodies, many leading Insolvency Practitioners, Asset Managers, Banks and PLC Corporates. We also work closely with many commercial agents and residential estate agents on a joint agency basis as well as directly for members of the public.

Job Summary

Reporting to the Managing Director, the successful candidate will join a surveying team responsible for lots offered for sale at our Manchester venue, dealing with property mainly west of the Pennines, from the Midlands through to the Scottish border.

Standard duties will include:

- Liaising with clients from initial contact
- Property inspection and appraisal advice
- Preparing online catalogue particulars
- Formulating and implementing effective marketing strategies
- Dealing with enquiries
- Pre and post auction sale negotiation
- Working closely with the company's admin support function
- Monitoring legal documentation.



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In addition, the successful candidate will take an active role in growing the company's business:

- Identifying and contacting potential new clients and joint/partner agents
- Negotiating terms of business under the Director's supervision
- Looking for opportunities to increase income and profitability
- Managing relationships with existing clients and joint/partner agents
- Be an energetic and active contributor to all aspects of the business and its ongoing growth and development

Candidate Profile

Our ideal candidate will be:

- A Chartered Surveyor and Member of the R.I.C.S, although those from an Estate Agency background will be considered if able to demonstrate a track record of also dealing with commercial property
- Currently at least at Senior Surveyor/Associate level
- Confident, with excellent communication skills
- Able to effectively deal with clients, their professional advisors and customers at all levels
- Able to work to deadlines, whilst maintaining accuracy and thoroughness in all aspects of their work

Experience in Agency, Valuation or Corporate Recovery is preferable, but candidates in areas of General Practice Surveying that can demonstrate a broad range of experience in dealing with a range of property types, together with the attributes described above will be considered.

Experience of Auctions is advantageous but is not a pre-requisite as any necessary training and support will be provided in this regard.

Remuneration

- Attractive salary based on experience
- Commission
- Car Allowance
- Pension